# Interview with FMAA on why switch from Diligent to Aprio?

FORT McMURRAY
INTERNATIONAL AIRPORT



Fort McMurray International Airport

**Location:** Fort McMurray, AB **Established:** 1999

**Profile:** Non-stop flights to 4 cities in Canada, \$354 million economic output to Wood Buffalo Region, supports 70 businesses and 900+ jobs

Often at contract renewal time, board administrators are asked to reassess their board management software to prove it is still a best fit. Is the board portal software in use the best value? Does it provide the vital functionality needed? Do directors like to use it? These are common questions addressed.

Recently our service team took a moment to talk with a new Aprio customer that made the switch from Diligent. We asked Sylvie Lemieux-Comtois the Human Resources Manager and Board Administrator for the Fort McMurray Airport Authority (FMAA) – why their organization made the switch? Here are some insights from a board that has used both Diligent and Aprio board portal software.

### Q: Tell us about your board – how large is it, and what are the board's main needs?

We have a 14-member board comprised of 10 directors, 3 officers and the board secretary. Members are located in various cities so some attend board meetings live and others join by web conference.

Our main needs from a board portal are probably typical to other organizations – make it easy for board members to find materials and agendas, streamline board meetings and board administration, and ensure communication is secure.

## Q: What motivated you to re-assess your board portal technology?

We received our Diligent renewal invoice right at a time that there was cross-organization pressure to reduce costs. I was asked to ensure we were spending wisely to get the board portal software and service we needed.

## Q: Was it difficult to consider making a change?

Absolutely, the board was used to Diligent so we had stuck with it despite issues. While FMAA purchased Diligent out of a desire to go with the best-in-class, premier product, I had never found the tool user friendly as a board administrator and directors frequently asked me for help to find minutes and other documents within the software. It wasn't until costs were in the spotlight though, that we embarked on considering another board portal.

#### Q: What made it worth making a switch?

Two things justified our decision to switch portals – cost and ease of use.

When I saw a demo of Aprio, I was encouraged by how easy it was to find past minutes and current board materials, also by the reporting on who's accessed which materials to monitor which board members are engaged. The modern product experience and dashboard where you could see everything including calendar and events and tasks coming up demonstrated an understanding of my day-in-the-life as a board administrator, and it was apparent the ease would save me time. Walking through the director experience, information was more accessible too.





**Key results:** 

More userfriendly than Diligent

Less administrative prep for meetings

Exceptional support from Aprio team through transition

## Q: What process did you undertake to consider alternate board portals?

We were thorough. We asked our IT team to bring forward some board management technology options that met our needs for user friendliness, reliable technology and affordability. We arranged product demonstrations, and assessed how the people we talked with understood our needs. Aprio stood out and was one-third of price we were paying for Diligent.

## Q: What do you view as different or valuable about Aprio?

Ease of use is big. As an administrator I never found Diligent to be user-friendly, but the board was used to it so we stuck to it. Still, I heard from Directors that they couldn't find minutes easily within Diligent software. Aprio is simpler to use, and as valuable to us as the technology is – the exceptional support from the Aprio team makes a huge difference. We had a few challenges getting up and running but any concerns were solved very quickly. Since then, we've had no issues. We know though, that if any concerns arise, we will be well cared for.

## Q: A few months into using Aprio, what have you found is the impact on the efficiency of running your board and engaging directors?

Doing what I do as a board administrator has gotten easier – I've won back some time that I used to have to spend preparing for meetings, and there's more ease in my work. I'm getting praise from directors on the choice to go with Aprio. All our meetings are on it and the switch proved far easier than we thought. We're still getting to know all the functionality and to utilize Aprio reporting and so on. But so far, things are very good.

